Noah Lloyd

Reflection #2

* What topics were studied this week and what are their definitions?
  + One of the main topics that we studied this week was influence and being an influencer. Everyone has influence. Influence is what you do versus what you say. It is the passion that people will follow you, and not your product.
* What did you learn from the study materials?
  + I learned that influence is very powerful. And it is very powerful and important in the workplace to get success as a team. I learned that there are seven ways to build influence in the workplace. The seven ways are:
    - Building trusts with your coworkers and people you work with.
    - Being consistent to build reliability
    - To be assertive, but not aggressive
    - Having flexibility
    - Being personal
    - To focus on the actions, rather than focusing on the argument
    - Listen to what others have to say

I really like the last one on the list. Listening to others and their ideas and opinions helps create a work atmosphere of mutual trust, respect, and mutual teamwork

* Why is this topic important for teamwork?
  + If you have influence in a team environment, it will others in the group feel like they belong and fit in. If members of your team feel like they fit in and are included, you will have a happier and more productive team and accomplish the goals that you have set all together as a team. You will also have a closer relationship with your coworkers and managers, and a sense of respect will be developed in the team environment.